



## Existing Web Site Property Management Company Community Web Site Plan

Highlights:

### 1) **Community Web Sites**

- Management Company can mark-up and use as a source of Revenue
- Management Company can sell Classified Ads on site to generate revenue
- **Online Payments** can be accepted from your client communities that interface directly with accounting software
- **Online A/P Approval** (board members login to the community web site to approve invoices for payment; integrates with TOPS Software)

### **Partnership Plan Details**

- **Communities hosted under your domain**  
(i.e. <http://www.your-company.com/glenoaks>)
- **Able to BRAND the TOPS Community Web Site service as your company's service** with no reference to TOPS.
- **You determine the rates you charge for community web site service.** See below for discounted rates for Community Web Site Service. Discount increases with # of community web sites sold.

## **Management Company Web Site Features under the Community Web Site Plan**

- Community Web Site Service - branded as your service with a demo community on-line
- Communities On-Line Page

### **How It Works:**

- TOPS creates a page called Communities Online. Management Company has their existing web master link to communities page. Management Company provides TOPS with community names and web addresses.
- TOPS creates demo Community web site service branded as a service of your Management Company. Management Company's web master links to demo site.
- Management Company announces new value-added service now available to their clients. TOPS, at Management Company's request, will provide demo CDs for distribution to Management Company's client base.

## **Community Web Site Partnership Plan Pricing**

### **Community Web Site Partnership Fees:**

- \$150 Set - Up Fee
- \$44.95 per month for TOPS PM Service
- \$5 monthly reduction in cost of PM web site for EVERY community web site signed up by the PM until cost for PM web is ZERO (10 Communities).
- 1 year contract
- 3 months pre-payment

**Monthly Fee** - The Monthly Fee for each Community Web Site shall be as follows:

<b>Preferred Plan</b> —Community Web Sites (web site under mgmt company)	\$49.95
<b>Pointer Plan</b> —Community Web Sites (community has registered domain name pointing to the community web site under the mgmt company)	\$59.95
<b>Premium Plan</b> —Community Web Sites (registered domain name)	\$89.95

**Monthly Credits** - The Monthly Credits for Community Web Sites are only given for Preferred and Pointer Plan Web Sites set up under the Management Company's Web Site.

Community Web Sites (web site set up under management company)	\$5.00
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**Setup Fees** - Setup Fees are due when a Client signs a Community Web Site Agreement and submits a Schedule C. The Setup fees for Community Web Sites are:

**Preferred Plan Web Sites** (web site under Management Company):

Setup Fee – one time*	\$100.00
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**Pointer Plan Web Sites** (community has own registered domain name directed to web site under Management Company's web site):

Setup Fee – one time*	\$150.00
InterNIC Domain Name – every 2 years	\$70.00

**Premium Web Sites** (web site under own registered domain name):

Setup Fee – one time*	\$150.00
InterNIC Domain Name – every 2 years	\$70.00

*\*There may be additional fees for specialized services for design and setup of web pages*

**Waiver of Advertising Fee** - If a community does not want advertising frames, banners or other advertising venues on their Community Web Site, an additional monthly fee shall be paid along with the normal Community Web Site hosting fees for that web site.

Waiver of Advertising - Monthly per Community	\$25.00
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